

Title: Learning from the Best—Learning to be a Leading Edge Business Incubator.

Date: Tuesday 9th June and Wednesday 10th June 2009

Venue: Parc d'Innovació La Salle, Barcelona, Spain.



This is a special two day conference for managers and directors who are aspiring to be leading edge business incubation practitioners. Delegates will hear how experienced colleagues from across Europe have ensured that their environments meet the core principles of best practice business incubation, providing them with a competitive advantage over others.

This event will offer you the opportunity to:

- Learn from highly experienced business incubation practitioners.
- Develop your business incubation programme.
- Truly understand best practice business incubation.
- Network with colleagues from across Europe.
- Participate in discussions about the future of your industry.
- Become a leading edge business incubation practitioner.
- Attend demonstrations of Leading Edge Business Incubation Tools.

Leading Edge Business Incubation Tools

Like their clients, business incubators go through different phases in their life cycle, the aspiration is to become a Leading Edge Incubator (LEI).

Leading Edge Incubator tools tackle all the crucial issues faced by business incubators including the establishment and maintenance of deal flow (clients), optimisation of their operations and of resources, help in developing self sustaining business models and the use of clear indicators in order to evidence the real added value of the process of business incubation.

Cost to attend: €100

To book your place please contact Faye Busby f.busby@ukbi.co.uk

Day 1

Programme*

Date: Tuesday 9th June 2009.

Venue: Parc d'Innovació La Salle
Barcelona
Spain

09.30am **Coffee & Registration.**

10.00am **Welcome, Introduction & Aims for the Day**

Peter Harman, Deputy Chief Executive, UK Business Incubation

10.05am **What is Leading Edge Incubation?**

Where is it?

What does it look like?

Where is it?
What does it look like?

Peter Harman, Deputy Chief Executive, UK Business Incubation

10.35am

Session 1

Moving towards Leading Edge Business Incubation

Developing Processes
Developing People
Developing the Infrastructure
Developing Operations

John Latham, Pro Vice Chancellor, Coventry University Enterprises Ltd and Board Member, European Business Innovation Centre Network.

11.35am

Networking Break.

12.15pm

Session 2

Continuing to add value

Internal Services - Understanding, Developing and Acquiring a complete portfolio of added value services.

External Services - Understanding, Recognising and Demonstrating Impact

David Gill, Managing Director, St John's Innovation Centre, UK

1.00pm

Lunch and Networking Break.

2.30pm

Session 3

Business Incubation and the Wider Economy

An Integrated Role
Being a Catalyst
Influencing Policy

Therese Sjolund, President, SiSP Swedish Incubators and Science Parks, Sweden.

3.15pm

Networking Break.

3.45pm

Session 4

Securing and Developing the Right Team

4.30pm

Session 5

Discussion Point – What challenges do you face in meeting your environment's aspirations and how do you overcome them?

Peter Harman, Deputy Chief Executive, UK Business Incubation

5.15pm

Summary and Close

7.30pm

Drinks and Networking.

Day 2

Date: Wednesday 10th June 2009

08.30am

Coffee and Networking.

- 09.00am **Welcome, Introductions and Aims for the Day**
Peter Harman, Deputy Chief Executive, UK Business Incubation
- 09.15am **Session 1**
Managing your Environment's Dealflow and keeping in touch
Maintaining and Improving your flow of clients
Developing a graduation programme and alumni

Dr. Martino Picardo, University of Manchester Incubator Company, UK.
- 10.00am **Session 2**
Leading Edge Business Incubation Tool Demonstrations
Room A - Fokus Analysis
Room B - INSPIRE monitoring, development and accreditation process®
- 10.45am **Networking Break.**
- 11.15am **Session 3**
Leading Edge Business Incubation Tool Demonstrations
Room A - Fokus Analysis
Room B - 'INSPIRE'
- 12.00pm **Session 4**
Planning for the Future
Securing more and better finance for your clients
Developing the perfect viable business plan

Peter Harman, Deputy Chief Executive, UK Business Incubation
- 1.25pm **Close**

To book your place please contact Faye Busby f.busby@ukbi.co.uk

The Venue

The venue is approximately 20 minutes from Barcelona airport but please allow 45 minutes if you will be travelling in the rush hour. There are two hotels approximately 10 minutes from the venue

for further information please email Faye Busby f.busby@ukbi.co.uk

*The ACHIEVE MORE Partnership Management reserve the right to amend the programme.

